

Business Development Manager

Closing Date: 14th February 2020

Precision Investment Castings Ltd (PIC) is proud to be one of the longest serving manufacturers of investment castings in Europe with over 70 years of expertise. PIC specialise in high integrity castings in both Ferrous and Non-Ferrous materials supplied from a single UK base to a diverse range of sectors; Aerospace, Automotive, Defence, Marine, Medical, Oil and Gas & Railways.

As our business continues to grow and expand, we are now looking to appoint an experienced **Business Development Manager** to join the sales team.

This role will report into the Sales Director and the successful candidate will promote mechanical component and investment castings to potential users in the UK and Europe. The role will involve assisting the internal sales teams in providing quotes for new business; liaison with existing and potential customers; aiding in the design of potential new parts; and providing up to date information regarding client enquiries.

We are looking for someone with experience of working autonomously in a fast-paced manufacturing environment (preferably aerospace background) and be familiar with identifying new opportunities, being pro-active, planning their own calendar and producing forecasts. You will be used to working to targets, developing new business and keeping abreast with new techniques and the latest manufacturing methods.

This is a permanent, full time position. We are offering a competitive compensation package, 25 days holidays plus bank holidays, generous contributory company pension and life assurance scheme.

To apply in the first instance, please send your current CV to:

jobs@pi-castings.co.uk

Take a look at our website for more information about our company:-

www.pi-castings.co.uk